



Are you a G.I.R.L.?



Then the Girl Scout Council of Tropical Florida wants YOU!

We are looking for two people (we are an equal opportunity employer and believe ANYONE can be a G.I.R.L. if you fit the qualifications—see boring but exciting stuff below) who embody the spirit of the G.I.R.L. to champion the Girl Scout movement across Miami-Dade and the Keys by finding volunteers, girls and community partners to join our movement.

A **Go-Getter** who will inspire others to become a part of Girl Scouting.

An **Innovator** who can seek out new opportunities for girls and adult volunteers.

A **Risk Taker** who isn't afraid to hear "no," instead uses every "no" as inspiration to reach higher.

A **Leader** who will guide new and potential girls and adult volunteers to find their own inner G.I.R.L.

Sound like you? Then we want to hear from you! Tell us why you think you are the G.I.R.L. for us to [communications@girlscoutsfl.org](mailto:communications@girlscoutsfl.org). (Please no phone calls)

**Boring but exciting stuff:**

Temporary Community Developer Girl Scout Council of Tropical Florida  
Temporary, seasonal positions (we are looking for two people), working primarily on-the-road, with minimal time in-office.

**Position Summary**—develop and implement recruitment strategies designed to raise awareness and generate interest in Girl Scouts, resulting in new Girl Scout troops. This position requires local day-travel and some nights and weekends in order to meet, present and network with community organizations, schools, corporations, educators, faith-based institutions and other community partners.

#### **Essential Job Duties**

- Arrange and implement meetings and presentations with community partners
- Contact and cultivate relationships with potential leads
- Network at school and community events
- Identify and concentrate on population/potential for targeted recruitment
- Research and identify potential leads
- Support council, regional and functional efforts

#### **Major Accountabilities**

- Lead generation (quality and quantity)
- Achieve overall team goal

### **Hours/Travel**

- Expectation of working weekends and evenings as needed
- 95% local travel—requires access to reliable and insured vehicle and clean driver license

### **Skills & Qualifications**

- Able to manage tasks and responsibilities with little day-to-day oversight
- Confident, friendly, social and outgoing
- Superior oral communication/presentation skills (bilingual strongly preferred)
- Ability to speak to small and large groups
- Bachelor Degree and sales or recruitment experience and sales ambition
- Can handle rejection from uninterested parties
- Familiarity with coverage area
- Able to talk about Girl Scouts and convince potential members to join
- Familiarity with demographics and trends in coverage area
- Passion for Girl Scout Mission

**Compensation** – This is a temporary, seasonal contract position. Compensation will be a monthly stipend along with bonus once goals are attained.